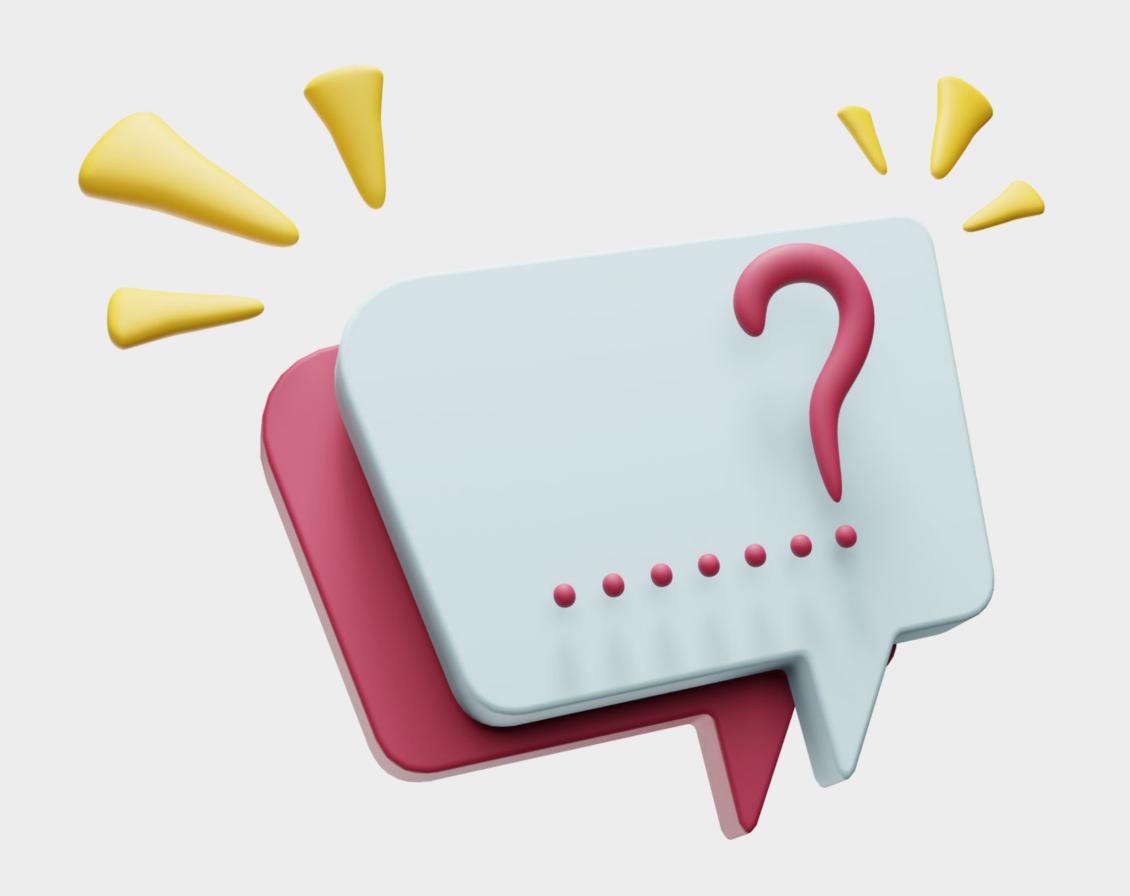
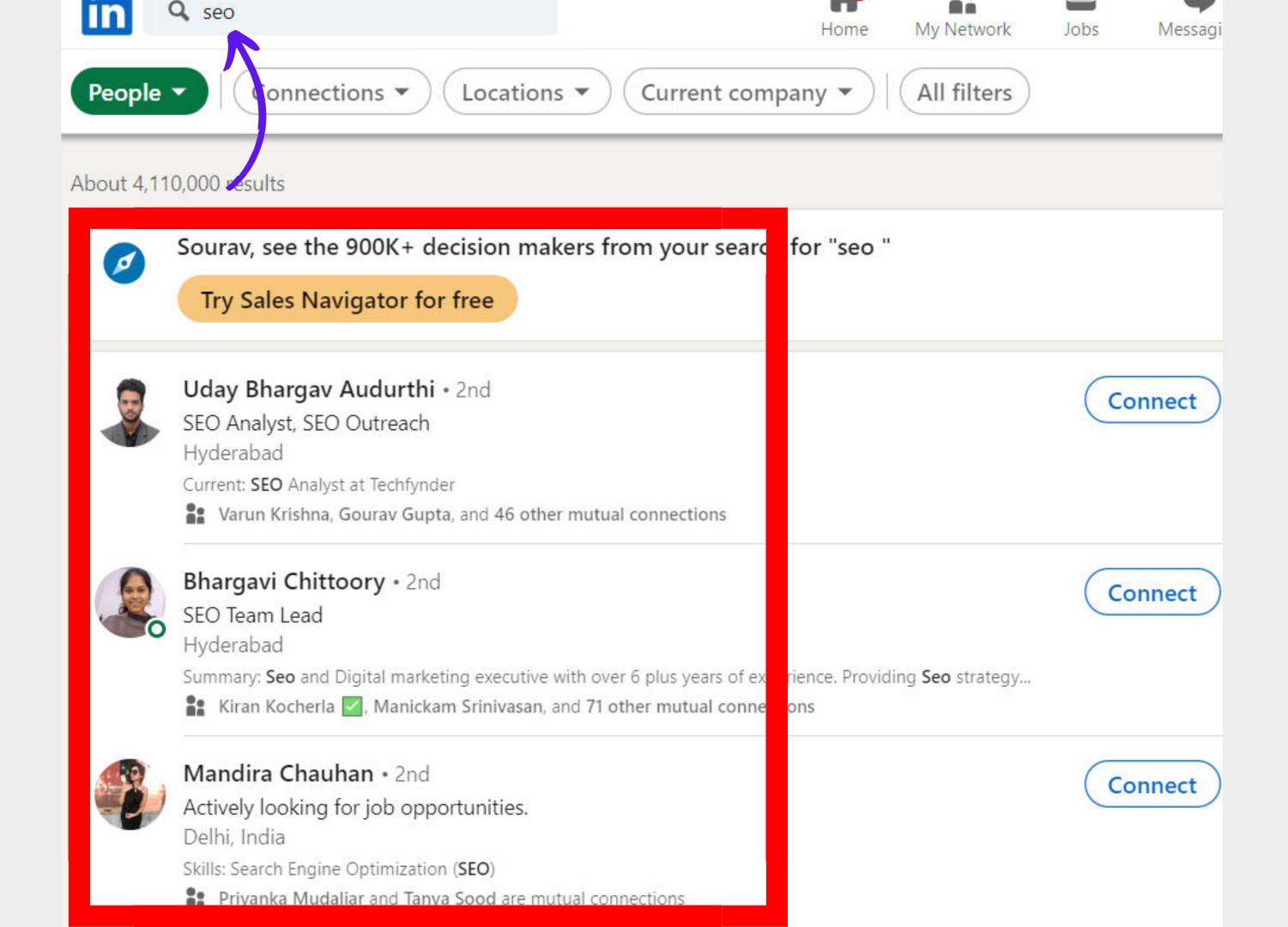


# LINKEDIN PROFILE OPTIMIZATION

# PROFILE OPTIMIZATION



### MORE SEARCH APPEARANCES



## MORE CONTACT REQUESTS



#### Cavan Halley • 2nd

Financial Advisor at Parallel Wealth Management Limited

Greater Ipswich Area

Current: Financial Advisor at Parallel Wealth Management

John Parnell and Stephen Johnson are shared connections



Connect



#### alexandra alexopoulou • 2nd

Financial Advisor at Honister Partners

Manchester

Sandra Cekov is a shared connection





Zeshan Hussein • 2nd

Financial Advisor at John Scott Davidson Ltd

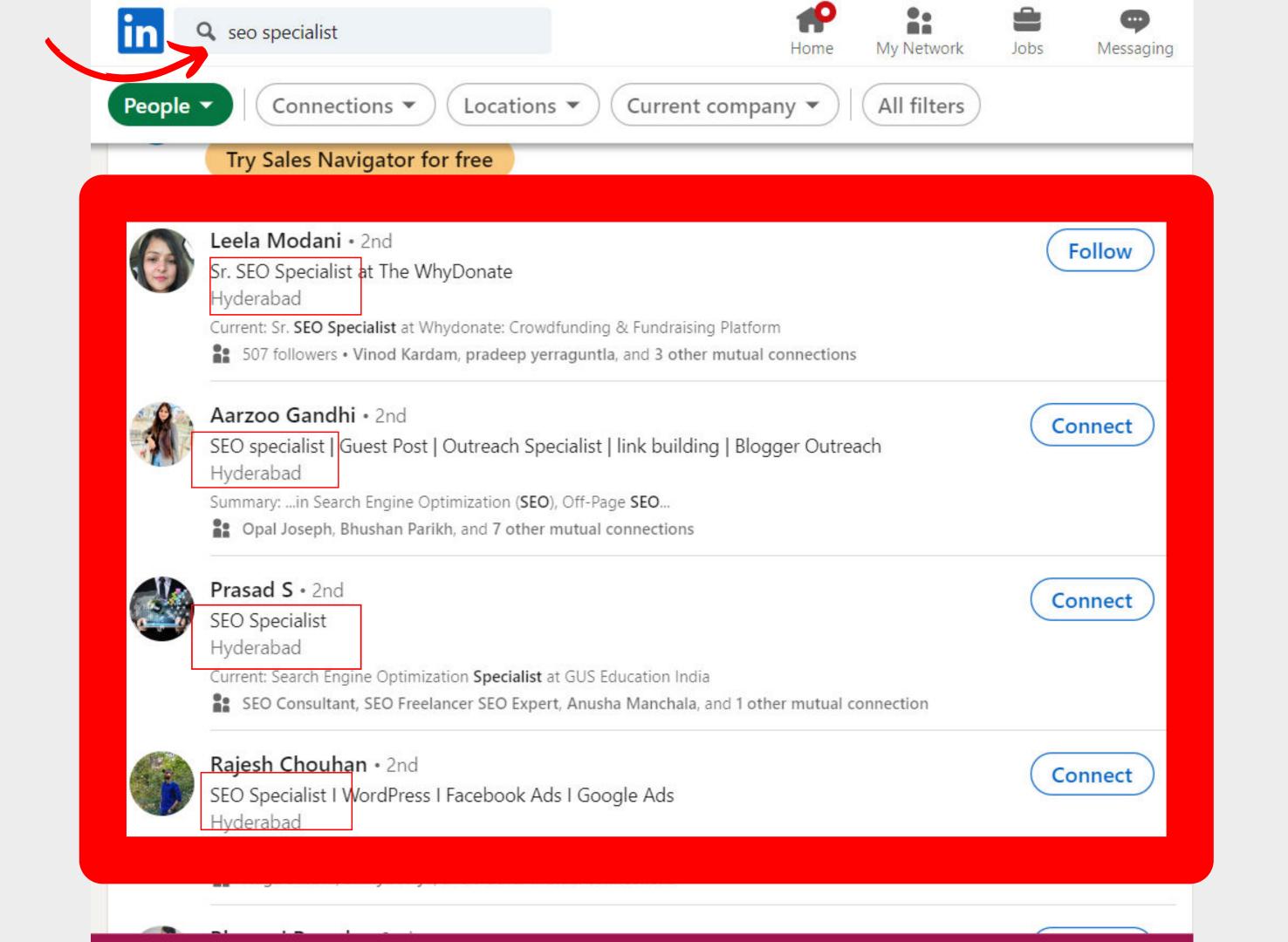
Edinburgh

Certifications: (R01) Financial Services, Regulation and Ethics

James "Saywhatsales" Buckley, Chris Godfrey, and 1 other shared connection

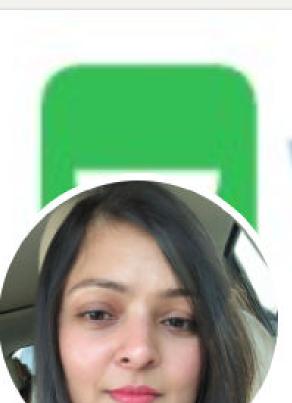
Connect

# RECRUITERS WILL BE ABLE TO FIND YOU FASTER.



- PEOPLE WILL SEE YOU AS AN EXPERT
- PROFESSIONAL LOOKING AND RELEVANT PROFILE
- GET MORE SALES AND CLIENTS

# IDENTIFY KEYWORDS YOU WANT TO BE VISIBLE FOR



# vhydonate

Leela Modani 2nd

Sr. SEO Specialist at The WhyDonate

Hyderabad, Telangana, India · Contact info

607 followers · 475 connections



PIYOOSH SINGH, Rahul Kumar, and 3 other mutual connections



Whydonate: Crowdfunding & **Fundraising Platform** 



Simplilearn Alumni

Get the latest jobs and industry new:



Viasat\*\*

Souray, explore relevant opportur with Viasat Inc.

**Follow** 

People also viewed



Shweta Shrivastwa · 2nd Senior SEO Analyst



\*+ Connect

#### SEO TERM IS FOUND 45 TIMES IN THE PROFILE

ng Expert| Researd

Crowd funding | Donate

#### OPTIMIZE YOUR LINKEDIN PROFILE HEADLINE

- Be specific and relevant
- Incorporate keywords
- Showcase achievements and accomplishments: Quantify
- Add a touch of personality

#### WRITE A HELPFUL PROFILE SUMMARY

- Introduce yourself in an engaging and captivating way, highlighting your unique qualities and professional background.
- Clearly communicate how your skills and expertise can benefit potential clients or employers, showcasing what sets you apart in your field.
- Mention your openness to new opportunities, indicating that you're receptive to connecting with others and exploring fresh ventures.
- If you're a salesperson, provide your contact information, such as an email or phone number, to make it easy for interested parties to get in touch.
- Include a clear call to action, encouraging viewers to reach out, connect, or explore more about your work and achievements.

#### **EXAMPLE**

#### About

Hey there, I'm Eric. I mostly post about how I scale myself as a one-person content team 👏

By day, I'm the Content Lead for Dock—a tool that organizes your sales and onboarding materials in one workspace for your prospects and customers. I'll be sharing about our content journey to 100,000 organic page views per month, so follow along if that excites you.

By night, I'm a husband, wiener dog parent, and sports fan. I occasionally twilight as a freelance writer for B2B SaaS companies.

Fun fact about me: I used to study how language works in the human brain. While I was doing a Ph.D., I started a hockey blog and Twitter account @BonksMullet that became way more popular than I anticipated. Blogging was a thousand times more fun than doing science, so I quit that and became a marketer. And here I am.



#### Top skills

Content Marketing • Content Strategy • Search Engine Optimization (SEO) • Business-to-Business (B2B) • Blogging

#### GROW YOUR NETWORK BY POSTING RELEVANT CONTENT

**Posts** 

Linkedin Articles

NewsLetters

#### CONNECTION REQUESTS

1st, 2nd and 3rd (Always send a personalised Note to get to common ground of interest

[SImple Hack - Open the company pages of the companies you want to work for. Build connections and Networks with them and DO NOT FORGET TO FIND HRs]

### FILL YOUR SKILLS SECTION

- You can add upto 25 skills
- Use Most relevant skills
- Get the skills Endorsed

#### REQUEST RECOMMENDATIONS FROM CONNECTIONS

#### Recommendations

Show all pending





Received

Given



Ishan Patel in · 1st

Marketing Manger at Ivoomi Innovations PVT LTD

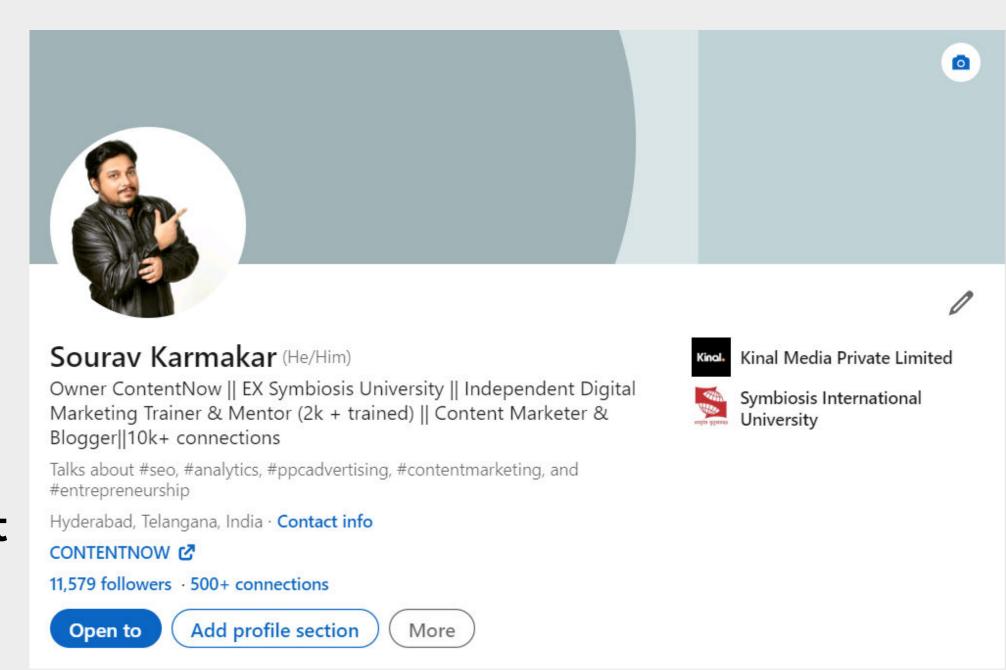
October 25, 2021, Sourav was senior to Ishan but didn't manage Ishan directly

I met Sourav Sir during my training days with DSIM, I remember him being extremely accessible and approachable. His explanations skills and command over the subjects of digital marketing be it, google ads or social media management were extremely commendable.

Even after the training was done, Sourav sir has been a key part in clearing any doubts. 10/10 would recommend.

#### THE PERFECT LINKEDIN PROFILE PHOTO

- Be the only person in the image
- Have a solid background that doesn't distract
- Match your background with your profile header
- Your face should be at least 60% of the image
- The facial expressions count more than you might think
- Be aware of the Light: Soft, natural light is good
- Wear clothes that are authentic and represent you



# AI TOOLS\*

# THANKYOU